EXHIBIT 5

DATE 3/16/2011

BB SB 132

- > Testimony of M. Susan Good Geise
- > For the Montana Hearing Society
- > Montana House of Representatives
- > Human Services Committee
- > March 16, 2011

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- > SB 132 should be tabled for the following reasons: >
- > 1) SB 132 threatens Montana's hearing impaired population by diluting
- > consumer safety and protections in place under current law and licensure.
- > 2) Montana hearing aid dispensers would be burdened with a huge fee
- > increase, from \$450 to over \$800 annually.
- > 3) Montana state statutes and rules would be either redundant or
- > conflicting.

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- > Audiologists are understandably unhappy with having to pay \$650 dollars for
- > their professional licenses as hearing aid dispensers. So are the hearing
- > aid dispensers that I represent here today. Imagine coughing up \$650
- > dollars to pay for the "privilege" of being regulated.

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- > The \$650 fee was a 'one time only' assessment to make up for a shortfall in
- > the Hearing Aid Dispenser Board's budget. Whose fault that was is an
- > important discussion that needs to be heard in another setting. But
- > regardless of who was to blame, anyone licensed to dispense hearing aids
- > was socked with the bill.

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- > This year, the Montana Hearing Aid Dispenser Board licenses are \$450.
- > Audiologists who dispense hearing aids and hearing aid dispensers alike are
- > slated to get a tiny bit of relief, but still are looking at a hefty sum.

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- > Montana Hearing Aid Dispensers are the very picture of Montana's small
- > business owner. For them, coming up with this license fee is likely more
- > difficult than for many of the audiologists who are likely to be
- > affiliated with some other, larger entity who may well bear at least some
- > of the cost of their licensure. According to the Department of Labor
- > website, audiologists often are employees of hospitals, schools, large
- > clinics, nursing homes and universities. (Montana Workforce Informer)

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- > Hearing aid dispensers, because they work with the actual hearing device
- > and its intricacies and specific peculiarities, are rightly governed by
- > their own board. Their work is 'where the rubber meets the road",
- > meticulously finding just the right device to help a particular patient,
- > oftentimes tweaking them for the best possible result.

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> Dispensers who are not audiologists are subjected to stringent training
> requirements. Experienced dispensers know that this training, while
> expensive and time consuming- 1000 supervised hours- patient safety and
> satisfaction is worth it. As an acknowledgement of the advanced education
> of the audiologists, the Hearing Aid Dispenser Board appropriately waived
> the training requirement for those particular dispensing audiologists.
> But audiologists still have to take the exams required of anyone who
> dispenses hearing aids. That wasn't just a good idea, or the result of
> rulemaking, it is the law. SB 132 would change that. Audiologists, not
> content with the training requirement being waived, now seek to be exempt
> from the exams themselves.
> They would like to only answer the Board of Speech Pathologists and
> Audiologists where they comprise fewer than 20% of the total licensees.
> This board is not in the business of regulating the dispensing of hearing
> aids. They have no experience in this area and only a fraction of the
> Speech Pathologists and Audiologists Board are audiologists. Only newly
> minted PhD audiologists or recent Masters Degree level audiologists are
> sure to have had the up- to- date hands- on experience in the actual
> dispensing of hearing aids. Veteran audiologists may well not. But under
> SB 132 they will be licensed to dispense hearing instruments.
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> Since not all licensed audiologists actually dispense hearing aids, there
> is no guarantee at all that anyone on the current or perhaps future board
> has ever dispensed a single hearing aid. But they will be able to enforce
> their regulations just the same.
> Anyone dispensing hearing aids today will surely tell you that the
> complexity and sophistication of these hearing instruments changes at
> lightning speed. Licensed hearing aid dispensers have to acquire a
> specified number of continuing education hours IN HEARING AID DISPENSING.
> Under SB 132, dispensing audiologists will most likely also have to
acquire continuing education hours, BUT NOT NECESSARILY IN HEARING AID DISPENSING.
> Where is the protection for the hearing aid patient?
> Please direct your attention to the fiscal note, page 2, point 7. If
> audiologists are permitted to exit the licensing pool of hearing aid
> dispensers, those dispensers left in the pool will number 58 licensees.
> Their newly calculated licensing fee will be the average expense of the
> Board -$46,325, divided by the number of remaining 58 dispensers; $798.71.
> Most likely the real fee would be at best, $800 but more likely will
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settle at \$900. More on that later in my testimony.

- > Putting the argument of the financial burden aside for now, please take a > close look at SB 132.
- > Page 1; line 28 and 29 are a clear expansion in the scope of practice for
- > audiologists. In my more than 20 years experience, I have never seen a
- > scope of practice bill attract so little scrutiny as this bill did in the
- > senate. I believe that the committee was focused on the bill that followed
- > the hearing on SB 132 (a nullification of the controversial federal health
- > care law). The only question from the committee was to clarify that the
- > complaint period was consistent for audiologists as well as other hearing
- > aid dispensers. An amendment to the bill reflects that.
- > SB 132 page 4, Section 5 lines 25-27: eliminates the requirement that
- > hearing aid dispensing audiologists pass competency examinations. Those
- > examinations are so essential that they were written into the law, not left to some rule making process whose authors may or may not have ever fitted a single hearing aid. Of the two audiologists who are to serve on the current Board of Speech Pathologists and Audiologists, nowhere in either rule or
- > statute is the provision that they have experience as dispensers.
- > SB 132 Page 3, section 2 (5), lines 4-12, particularly lines 4-7 allow for
- > an out of state PERSON to practice in the state for no more than 5 days
- "if the services are performed in cooperation with a speech-language
- > pathologist OR audiologist licensed under this chapter." Is this PERSON an
- > audiologist? Is he licensed? According to SB 132, he merely has to be
- > working "in cooperation" with an audiologist OR a speech pathologist.
- > "Cooperation" can mean almost anything but it is a far, far cry from
- > supervision or any sort of accountability.
- > MCA 37-16-301 requires that hearing aid dispensers must have a permanent
- > business here in Montana to protect Montana's hearing aid patients from fly by night, short term, here today, gone tomorrow dispensers. If SB 132
- > passes, that law would no longer apply to audiologists who would be
- > governed under 37-15-103.
- > SB 132, Page 3, section 2 (5); lines 7-12 allow for a temporary 30 day
- > license for audiologists (not persons as allowed in the earlier part of
- > this section), but the audiologist must be licensed in another state.
- > Again there is no accountability for these practitioners: they are
- > operating only with the "Cooperation" of a Montana licensed audiologist.
- > Cooperation can mean many things to different people. There is no patient
- > protection here.

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- > Please look at Page 4, lines 19-24 37-16-103 Section 5 (3), newly
- > numbered (5), line 30; page 5, lines 11-16, Section 5, newly numbered (9)

- > and (10). These protections are established in LAW for hearing aid
- > dispensers. CONTRAST these requirements for trainees with that the loose
- > language of SB 132, particularly 37-15-103. This demonstrates the clear
- > and obvious intention of the legislature that Montanans should be able to
- > trust that they are being treated by a reputable licensee. A dispenser who
- > sponsors a trainee is "directly responsible and accountable under the
- > disciplinary authority of the board for the conduct of the trainee as if
- > the conduct were the licensee's own." Direct supervision means the direct
- > and regular observation and instruction of a trainee by a licensed hearing
- > aid dispenser who is available at the same location form prompt
- > consultation and treatment."
- > SB 132 Section 2 8(B), page 3, lines 20 and 21 allows that the board MAY
- > adopt rules regarding dispensing: leaving us with the question
- > "What will those rules be? Will they be the same as the hearing aid
- > dispenser rules?" If so, they are redundant. If not they will guarantee
- > an unequal standard of care for the hearing impaired.

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- > NOWHERE in the fiscal note is the expense for the writing of the new rules
- > for the Speech Pathologist and Audiologist Board as contemplated by SB 132.
- > The process takes many months to complete, even if the rules are
- > straightforward and that most assuredly won't be the case with this issue.
- > There are hundreds of man-hours involved from board members, staff, hearing
- > officers, and court reporters. Make no mistake, rule writing is tedious,
- > messy and really expensive. I have participated in writing similar rules
- > and I am here to tell you that the process is a quagmire.
- > For these reasons:
- > 1) SB 132 threatens Montana's hearing impaired population by diluting
- > consumer safety and protections in place under current law and licensure.
- > 2) Montana hearing aid dispensers would be burdened with a huge fee
- > increase, from \$450 to over \$800 annually.
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The Montana Hearing Society requests that the committee table SB 132.